



Corporate Moving Services vs. COD Moves

Why Corporate Contracts Deliver Lower Costs, Guaranteed Capacity & Better Employee Experiences

A Corporate Moving Services Agreement provides organizations with a strategic, cost-efficient, and highly reliable approach to employee relocation. Unlike COD (cash-on-delivery) moves, where employees face fluctuating pricing, limited peak-season capacity, and inconsistent service, a corporate agreement ensures stability, priority scheduling, and elevated support. This structure strengthens your company's ability to control costs, reduce internal workload, and provide a seamless, professional moving experience for every relocating employee.

The Corporate Contract Advantage

Guaranteed Capacity - Even in Peak Season

Corporate clients move to the front of the line

- Priority access to trucks and crews year-round.
- Reliable move dates during the busiest months.
- Reduced risk of delays, temporary housing needs, and productivity loss.
- No competing with retail customers for limited summer capacity.
- Eliminates the seasonal capacity shortages that make COD moves unpredictable and costly.

Lower Total Cost Per Move

Corporate agreements consistently deliver meaningful cost savings

- **\$800 - \$1,200 average savings per move** vs. PRIVATE TRANSFEREE ONE-TIME ONLY PURCHASED MOVES.
- Replacement-Value Protection included (not an add-on).
- Centralized billing and standardized processes reduce administrative costs.
- No employee expense reports or reimbursement headaches.

Stable, Predictable Pricing with no Seasonal Surges

Contract rates protect your pricing from retail price spikes

- Year-round pricing does not fluctuate with demand.
- Alignment between estimates and final invoices reduces budget overruns.
- Budget control and fewer unwelcome surprises.
- A smoother planning process for both HR and employees.



Superior Employee Experience

Your employees receive corporate-level treatment . . . not "retail customer" service

- Professional move coordination.
- Clear communication and dedicated support.
- Reduced stress during a major life transition.
- Consistent service aligned with your relocation policy.

Reduced Internal Workload and Administrative Burden

Streamline your relocation process with a single trusted partner

- Less than one hour of internal touch time per relocation.
- No repetitive vendor onboarding.
- No invoice disputes or fragmented communication.
- A cleaner, more efficient program for your HR and mobility teams.
- A single trusted partner streamlines communication and oversight.

Why This Matters

A Corporate Moving Services Agreement gives your organization:

- Cost stability in a volatile market
- Guaranteed capacity when demand is highest
- Better moves and happier employees
- A more predictable and efficient mobility program

Instead of being exposed to resource shortages and retail price spikes, your company benefits from a smooth, consistent, and cost-controlled relocation experience . . . every month of the year.

The bottom line: better cost control, higher employee satisfaction, and a more efficient relocation program.

For more information visit: northamerican.com

